

Spokane Workforce Development Area



**Employment
Security
Department**

WASHINGTON STATE

Spokane District Tax Office

Unemployment Insurance Division

Month of February

Presented: March 28, 2008



**Employment
Security
Department**

STATE OF WASHINGTON

Spokane DTO



Spokane DTO

Provide services to employers located in Ferry, Stevens, Pend Oreille, Lincoln, Spokane, Adams and Whitman counties and in Idaho along the WA border. Currently 12,200 active ESD accounts, which includes 1,000 out-of-state accounts. Staff are responsible for:

- Tax Collection
- Auditing
- Resolve Blocked Benefit Claims
- Business Registration (MBA)
- Employer Account Maintenance
- Employer Education

DASHBOARD

		Calendar Year 2007							
		1st Quarter (Jan-Mar)		2nd Quarter (Apr-Jun)		3rd Quarter (Jul-Sep)		4th Quarter (Nov-Dec)	
Description	Qtr Target Statewide/ Spokane	Statewide	Spokane	Statewide	Spokane	Statewide	Spokane	Statewide	Spokane
Number of Employers Audited	950/82	1062	84	1090	82	1031	62	897	35
% of Audits with Changes	40%	36%	41%	41%	46%	42%	55%	47%	40%
Wages Found from Audits	10M/300K	\$15.5 M	\$332,603	\$47.3 M	\$1,377,980	\$31 M	\$328,729	\$19.1 M	\$176,404
New Employees Discovered from Audits	800/32	1254	160	3180	51	2064	150	265	25
Taxes Found from Audits	300K/12K	\$258,864	\$7,280	\$813,283	\$12,283	\$674,995	\$11,669	\$490,049	\$4,627
Average Processing Time of Audits		119		63		47		46	
% Total All Past Due Accounts	<4%	3.70%		3.50%		3.30%		NA	
% Unassessed Past Due Accounts	<1.5%	1.47%		1.15%		1.16%		NA	
% of RX Assignments completed within 10 days	80%	76%		77%		79%		85%	
				Target	Concern	Problem	Work in Progress		

Spokane DTO

The Spokane DTO experienced 30% loss of staff (3 vacancies) from July to October 2007. In November 2007, the Spokane office was fully staffed, but training new folks.

Workload was completed by:

- Redistributed workload among all remaining staff.
- Staff volunteered to work overtime.

For future productivity, we also:

- Converted an Administrative Support Staff (TSR) position to a new Tax Specialist position.
- Cross-trained all staff for helping with the duties of Administrative Support Staff position.

Keys To Our Success (page 1)

- Staff in Spokane DTO work diligently to secure ESD's interest in collection by using advanced collection techniques such as bank levies, wage garnishments, bond actions, etc.
- Dedicated and competitive DTO staff who accept the challenge of achieving goals and exceeding performance measures.
- Develop and maintain good working relationships with the employer community and the Central Office Tax staff.

Keys To Our Success (page 2)

- Provide Tax services needed by employers from a well-known location for past 27 years.
- Tax staff market Tax and Employment Services available to employers.
- Coordinate with WorkSource staff, such as Business Solutions and Employment Services, to ensure employers using agency services are registered with ESD.

Spokane's Economy & Industry Initiative

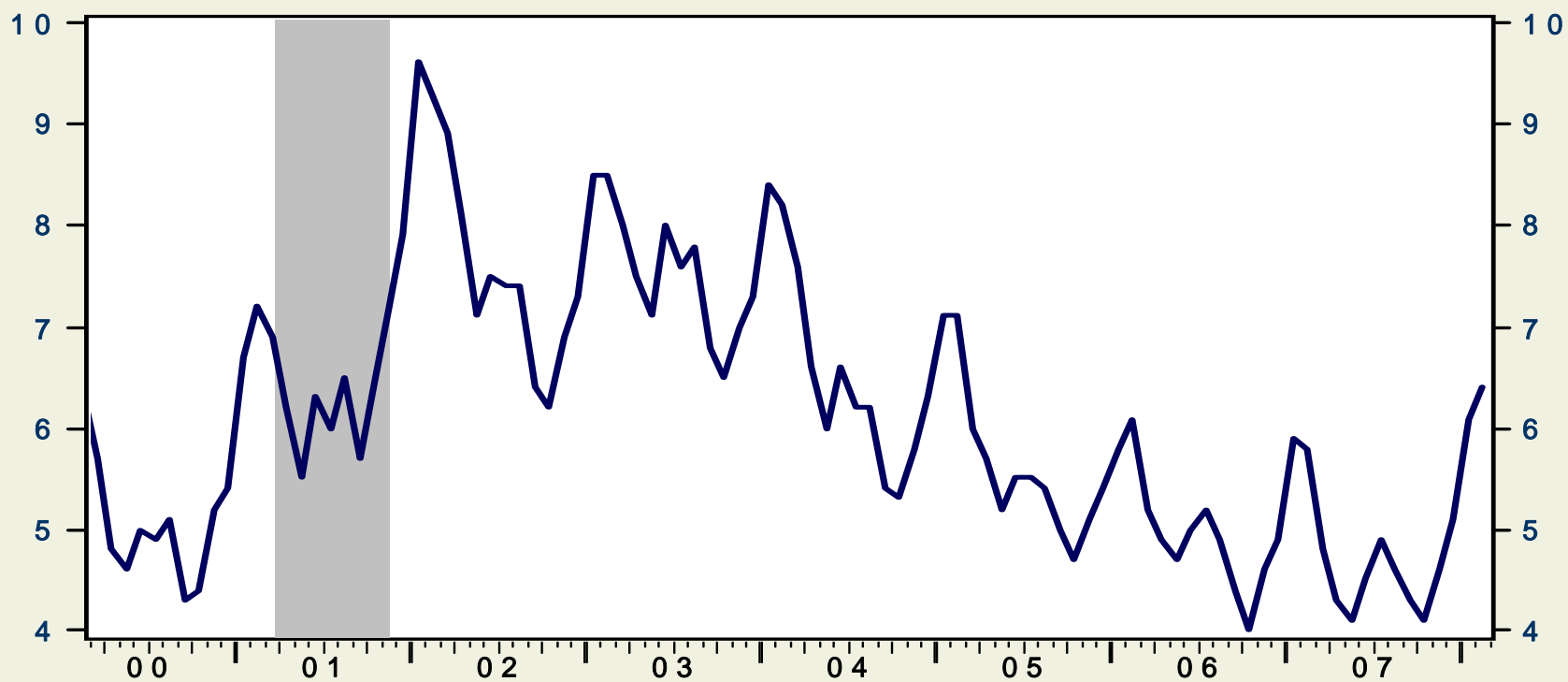


**Employment
Security
Department**

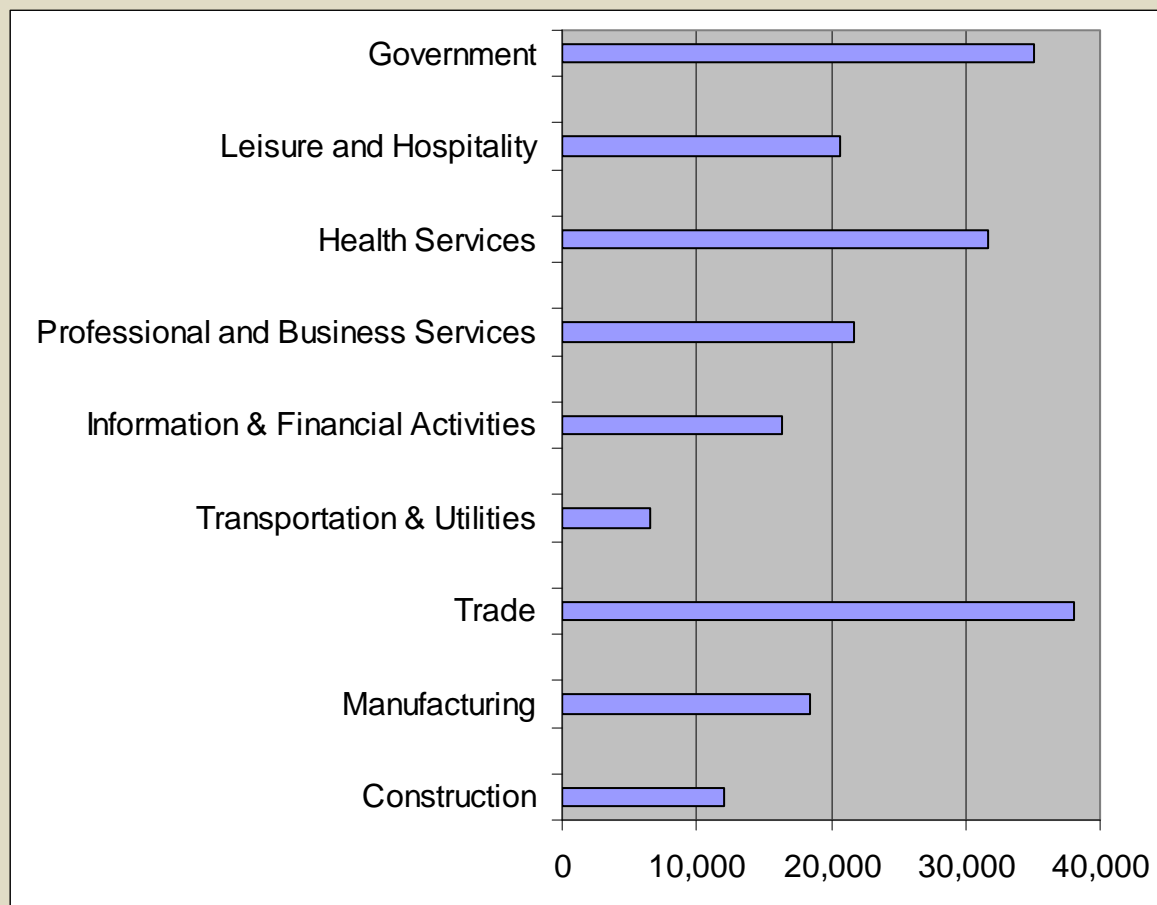
WASHINGTON STATE

Spokane MSA

Spokane Unemployment Rate



Spokane MSA



Spokane MSA

Trade

Transportation

Utilities

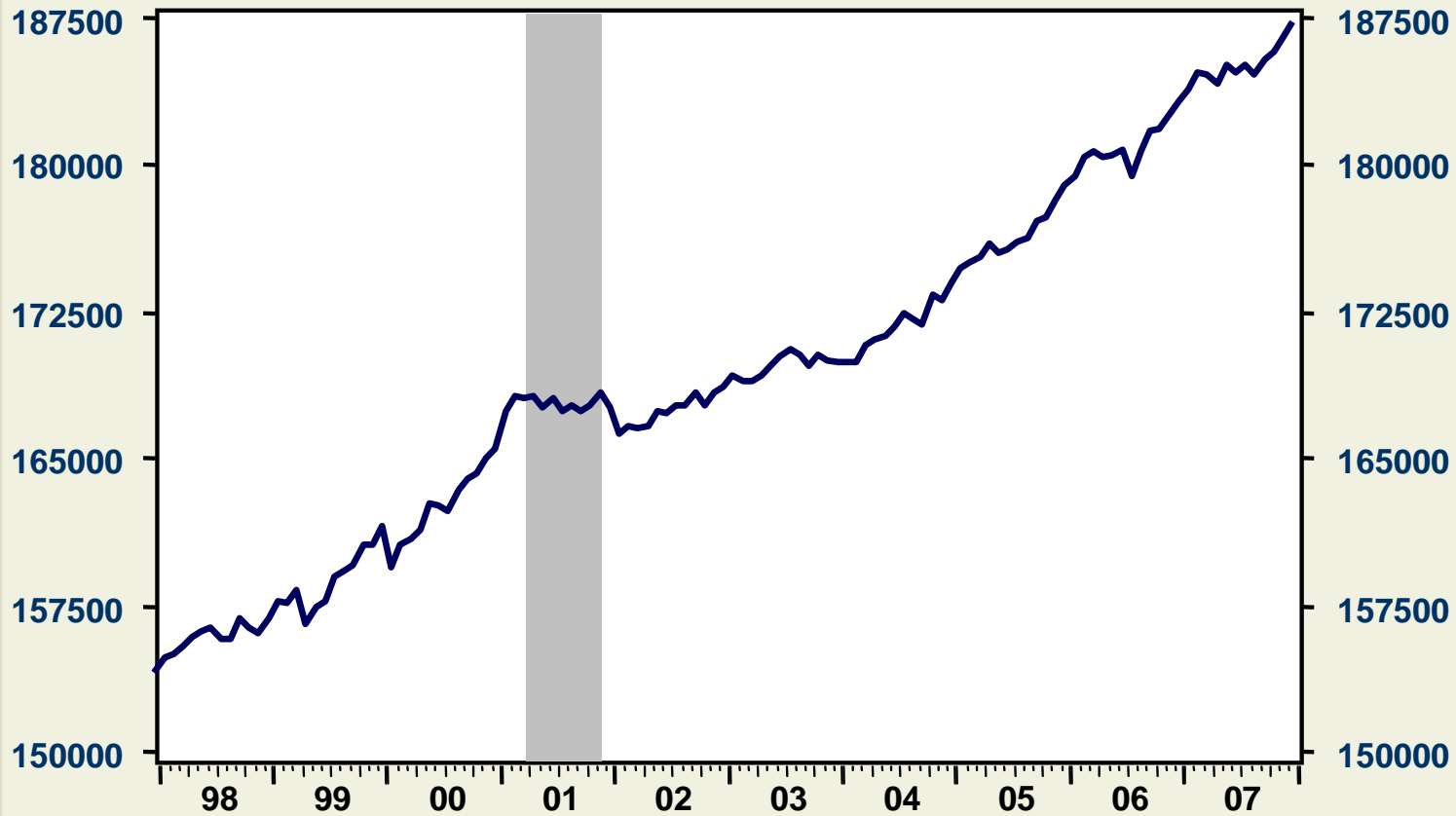
Financial

Health

Recreation

Government

All Employees: Service-Providing



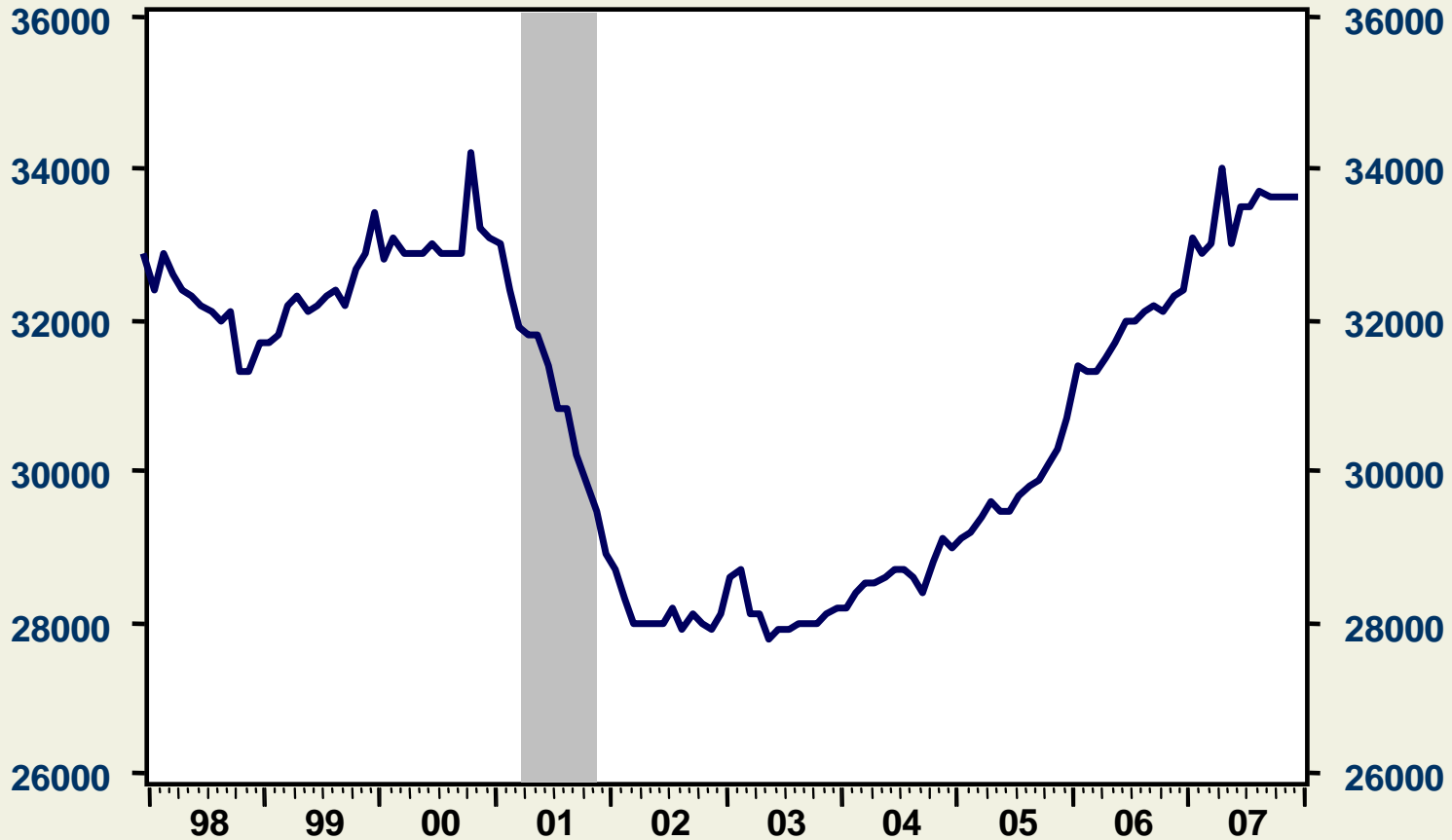
Spokane MSA

Natural Resources

Construction

Manufacturing

All Employees: Goods-Producing



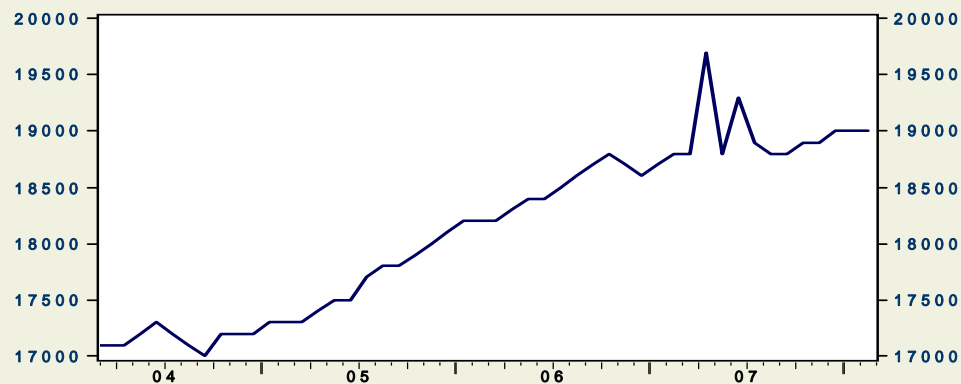
Industry Initiative



Identify growth sub-sectors

- Using QCEW & OES, target local growth in industry sub sectors, occupations and companies.
- Annual report to Business Solutions and WDC.

All Employees: Manufacturing, Spokane MSA
SA



Analysis:

- Local data.
- Pinpoint the strength between business growth and labor pool. (QCEW, OES, local developments and SKIES)
- Analysis would give Business Solution staff a tool to target employer visits and WDC information to develop strategy.
- Issue: Coordination of QCEW, OES, SKIES data & disclosure.

Action Plan:

- **What** – Evaluate relationship between business growth and labor pool.
- **Who** – Regional Labor Economist– Doug Tweedy
- **When** – Report to Business Solutions May 1, 2008

Industry Initiative

Manufacturing (980)

Growth Sub sectors (6)

Plastics & Rubber MFG

Quintex Corp

Injection molding/plastics products

3808 N Sullivan RD # 8A

Dorothea Christiansen, President 924-7900

Assemblers \$12.61

Fabricators \$15.03

Machine operators \$14.43

Shipping Clerks \$13.40

Machinist \$18.22

BUSINESS SOLUTIONS

Spokane WDA

Industry Initiative

Targeted Industry - Manufacturing

- Cluster identified by WDC
- One of the leading industries in terms of new job growth
- Fourth highest paying jobs, easy entry and paid benefits
- Goal – Increase business with Manufacturing Employers
- Outcome—Increase % of Entered Employment

Analysis:

Number of current Manufacturing Employers receiving service from Business Solutions

Employers repeat business

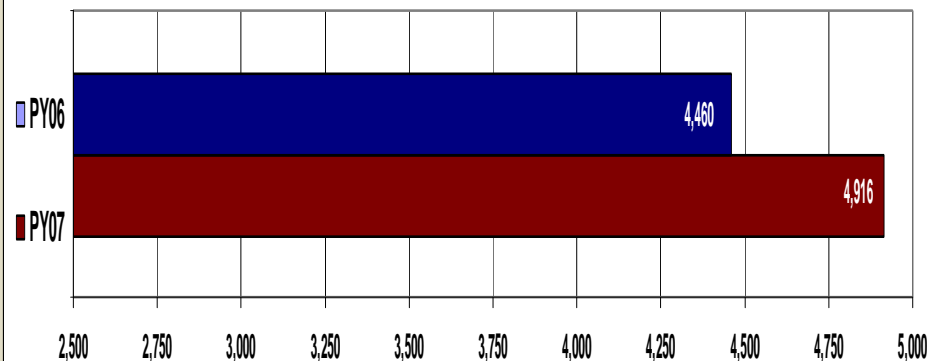
Job Orders in Manufacturing

Job Openings in Manufacturing

Job Referrals

Entered employment Manufacturing

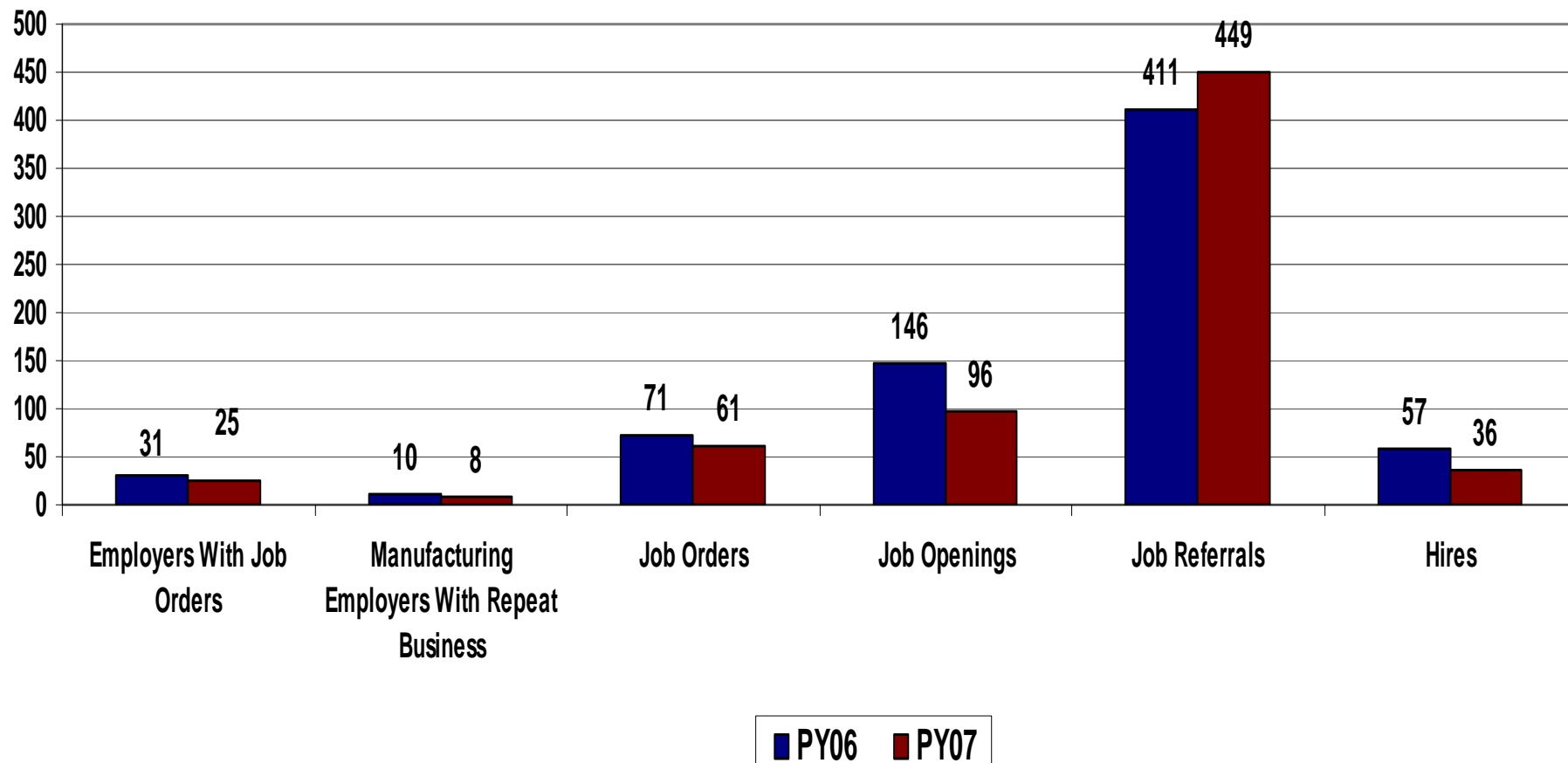
All Manufacturing Job Seekers

**Action Plan:**

- **What** – Expand recruitment efforts to business showing growth. Continue to evaluate against our job seeker inventory, and coordinate with local Regional Economist. Provide targeted industry Job Fairs.
- **Who** – Business Solutions Team – Mollie Patshkowski
- **When** – Effective May 1, 2008

Business Solutions

Manufacturing Initiative



Business Solutions

Assemblers 658

Fabricators 18

Machine operators 132

Clerks 1,203

Machinist 695

Team evaluate growth list

Research Employer Record

Contact Business

Presentations



Employer Event

(49 entered employment)

Business Solutions

Outcome Measures

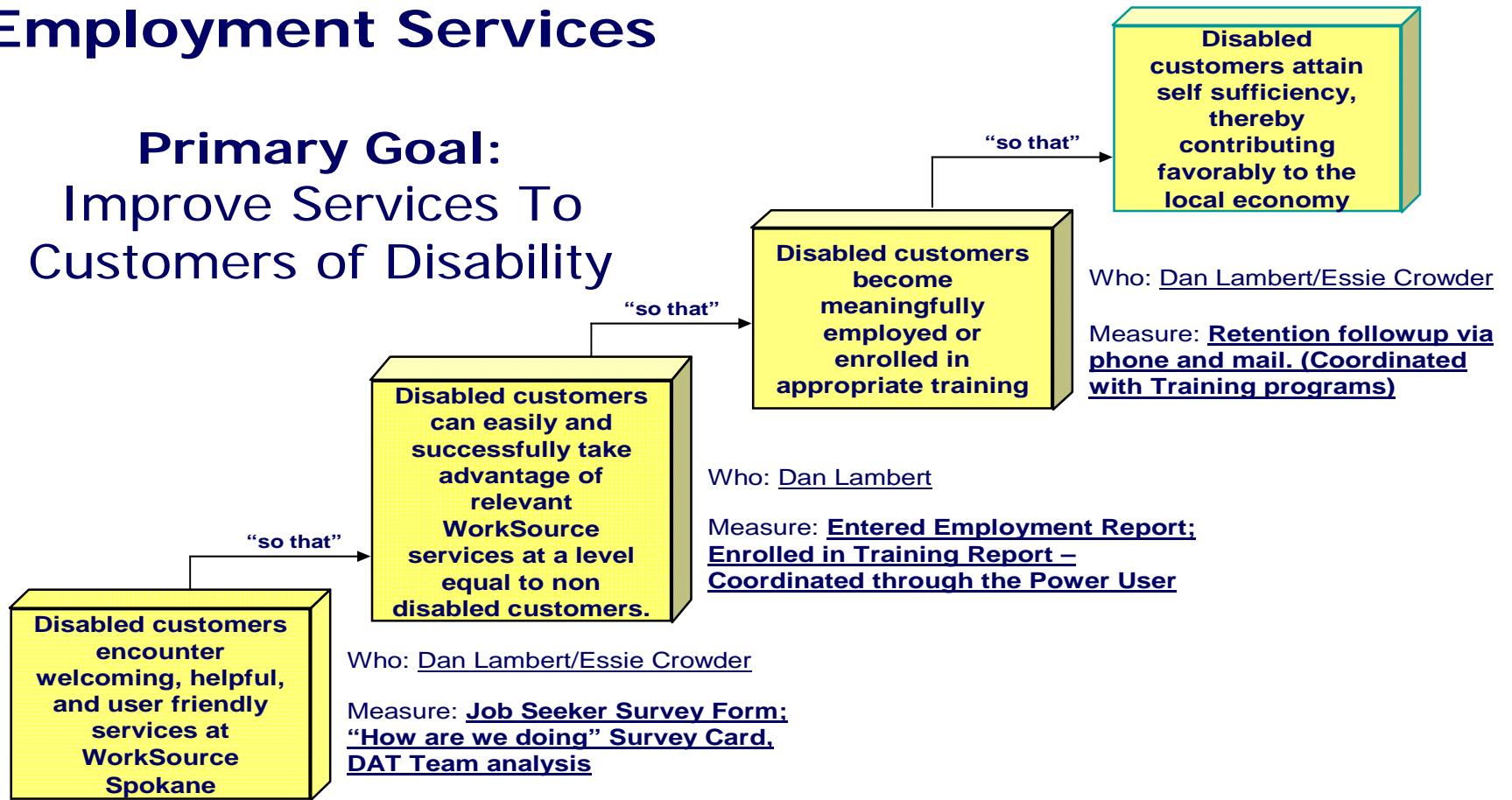
Adult		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
OJT		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Planned		5	11	19	28	34	41	47	55	63	72	80	85
Actual		7	9	10	13	15	20	25	27				
Percentage		140%	82%	53%	46%	44%	49%	53%	49%				
WEX		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Planned		2	5	8	11	14	17	19	21	24	26	28	30
Actual		2	9	9	10	12	15	18	20				
Percentage		100%	140%	113%	91%	86%	88%	95%	95%				
Dislocated Worker		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
OJT		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Planned		10	20	32	44	56	68	74	82	94	107	120	132
Actual		5	7	9	13	16	21	31	43				
Percentage		50%	35%	28%	30%	29%	31%	42%	52%				
Youth		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
OJT		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Planned		0	1	6	11	16	21	26	31	35	41	46	51
Actual		0	0	0	0	4	5	7	10				
Percentage		0%	0%	0%	0%	25%	24%	27%	32%				
WEX		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Planned		6	14	24	36	48	62	69	80	92	102	112	120
Actual		34	49	56	66	73	88	101	119				
Percentage		567%	350%	233%	183%	152%	142%	146%	149%				

EMPLOYMENT SERVICES

Employment Services

WorkSource Spokane Employment Services

Primary Goal:
Improve Services To
Customers of Disability



Customers of Disability

Situation: Disabled customers expect and need welcoming, helpful and easily accessible services at WorkSource Spokane

Analysis: Disability services at WorkSource must be marketed as user friendly, visible, helpful and easily accessible for disabled customers.

Strategic Goal: Customer friendly services for people of disability leading to positive employment and/or training outcomes and overall community awareness.

WorkSource Spokane Disability Data:

Top 10 Services received by disabled customers:

1. Job Referrals
2. Job Search and Placement Assistance
3. Staff Assisted Job Match
4. Initial Assessment
5. Unemployment Assistance
6. MOD 1
7. Labor Market Information
8. Employment Referral
9. Needs Assessment
10. Job Search Planning

Additional services include: Training/Retraining Info, Resource Room Assistance and Resume Assistance

CUSTOMERS OF DISABILITY

	Served	Placed on Jobs	CBO Visits	Employer Connections	School Visits	Staff Training	Disabled in SKIES
Feb	138	14	2	3	1	3	919
Mar							
Apr							
May							
Jun							
Total	138	14	2	3	1	3	919

Action Plan:

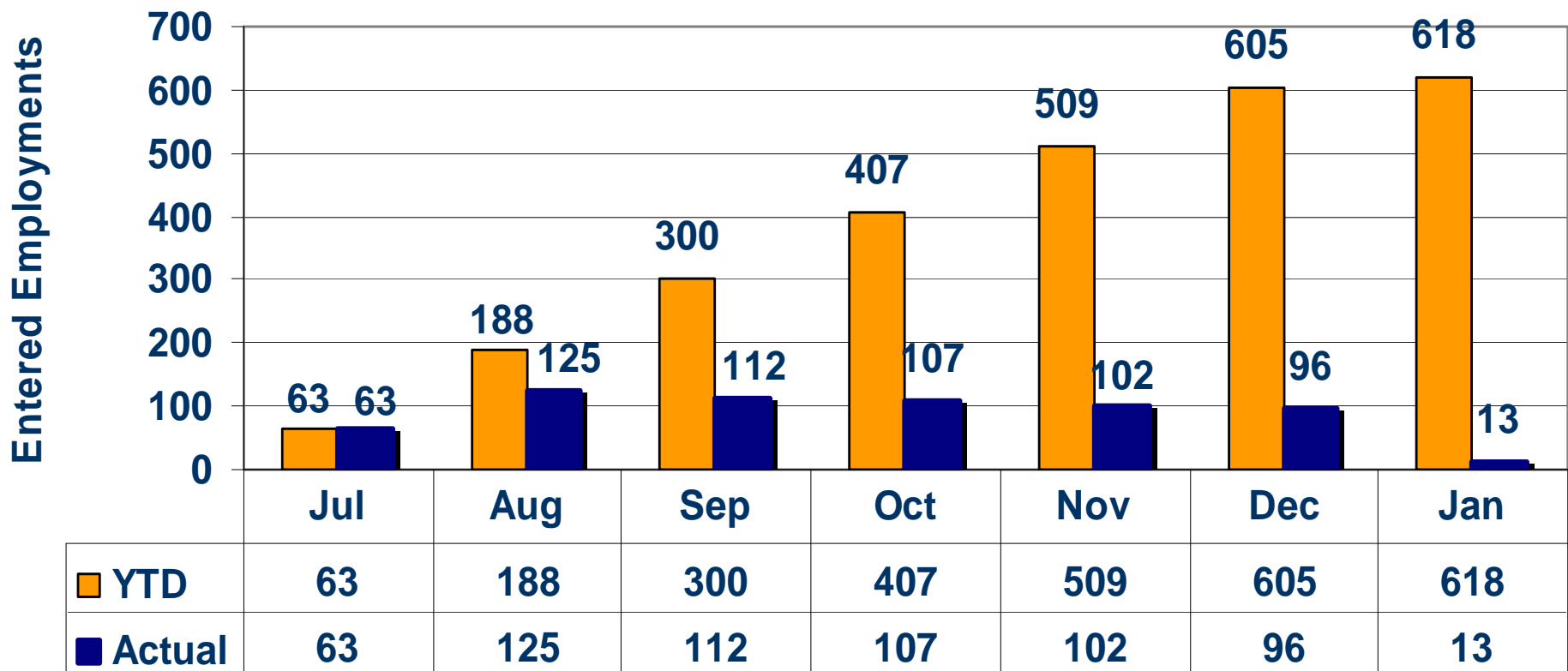
- Disability Navigator staff and DAT analyze initial service delivery path to disabled customers.
- Implement customer survey
- Initiate changes necessary
- Conduct an additional customer survey
- Monitor Entered Employment and Enrolled In Training Reports
- Market WorkSource Disability Services to CBO's serving the disabled, as well as schools and employers
- Perform retention follow up

Employment Services

Job Match Initiative (JMI) PY07

Target = 200 Entered Employments

YTD Entered Employments = 618 or 309% of Target

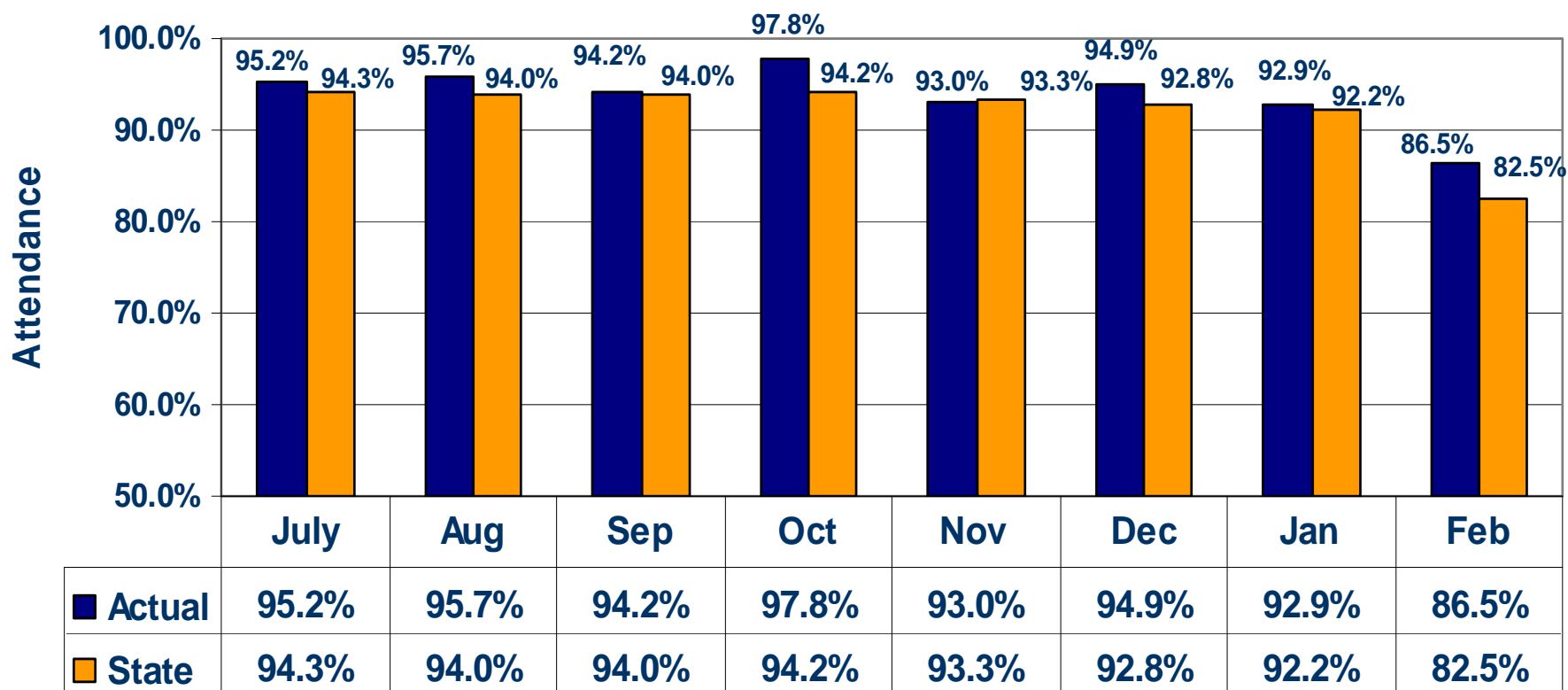


Employment Services

Mod 1 Monthly Scheduled Attendance

YTD UI Customers Attending Mod 1: 4,445

Average per Month Attendance = 556

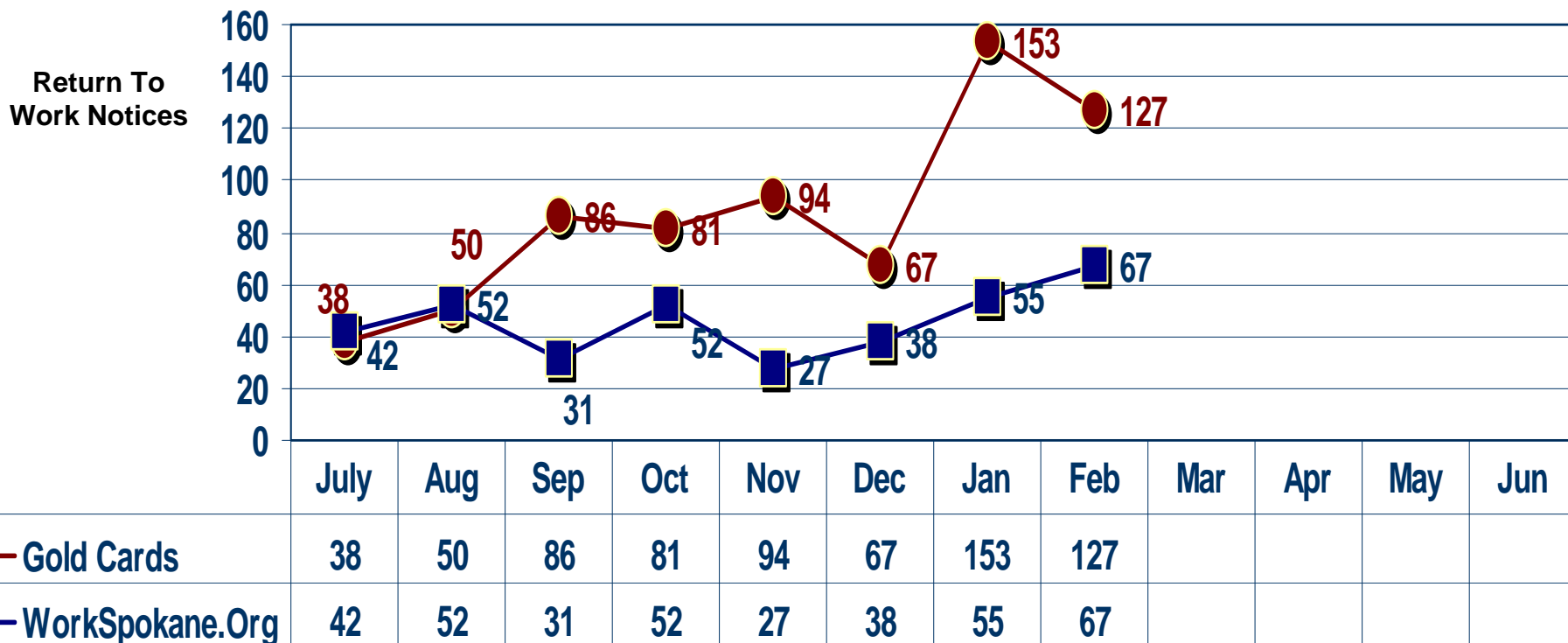


Employment Services

Return to work notices received from customers.

Notices received via Gold Cards YTD: 696

Notices received via WorkSpokane.Org YTD: 364



VETERANS SERVICES

Veterans Services

Veterans Case Management ~ 2007/2008

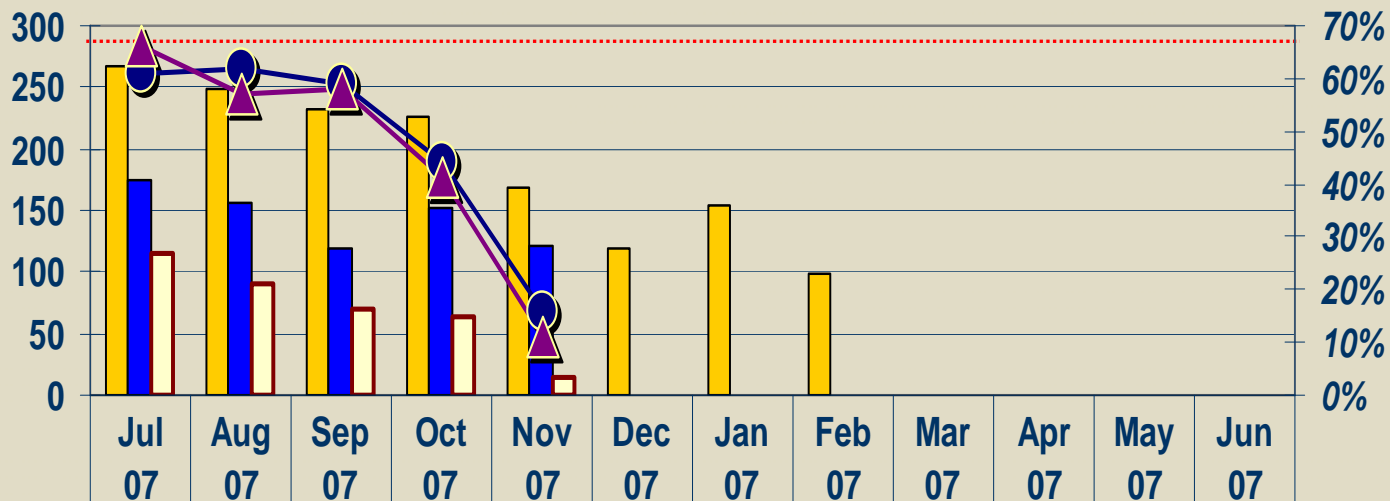
Total Participants	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
VR&E Program	9	13	13	15	17	13	14	13				
RealLifelines Program	4	1	1	1	1	1	2	3				
VIP Program	10	11	10	5	1	2	7	4				
DVOP Program (Intensive)	15	18	22	22	22	23	32	31				
Total Participants	38	43	46	43	41	39	55	53				
New Cases	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
VR&E Program	2	4	0	5	3	0	2	1				
RealLifelines Program	0	0	0	0	0	0	1	1				
VIP Program	2	1	3	0	0	2	5	0				
DVOP Program (Intensive)	3	4	4	1	1	1	11	0				
Total New Cases	7	9	7	6	4	3	19	2				
Exits	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
VR&E Program	0	0	3	1	4	1	2	0				
RealLifelines Program	3	0	0	0	0	0	0	0				
VIP Program	0	4	5	4	1	0	3	2				
DVOP Program (Intensive)	1	0	1	1	0	3	1	2				
Total Exits	4	4	9	6	5	4	6	4				

WORKFIRST

WorkFirst

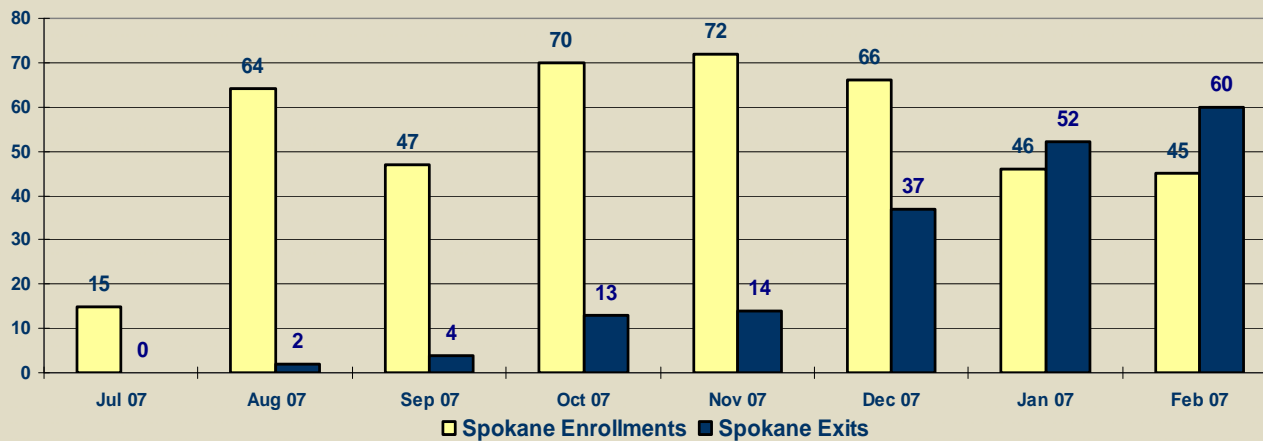
Entered Employments PY 07

Entered Employment Goal: 67%

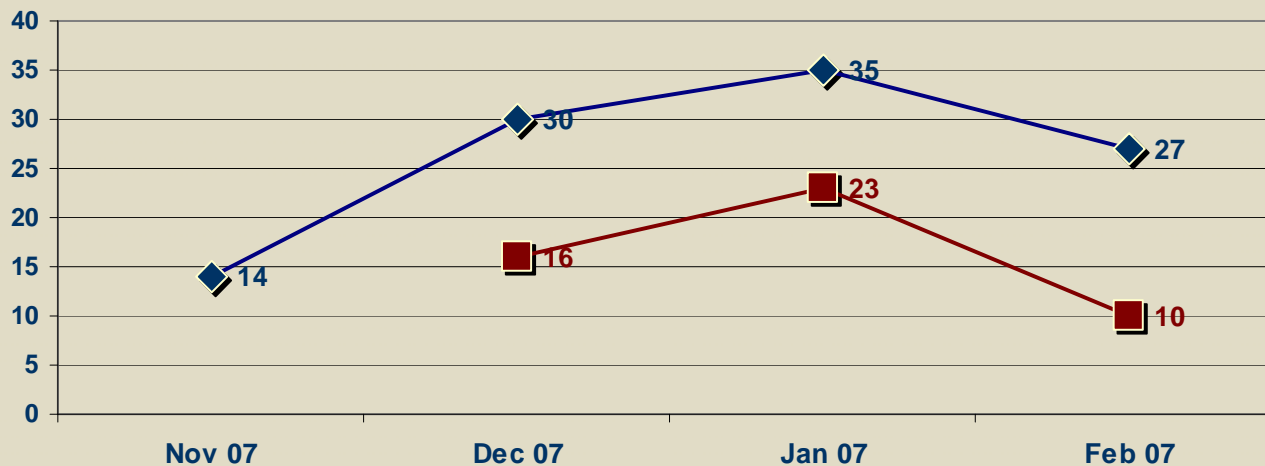


E-JAS Entered Employment	267	248	232	227	169	120	154	99				
GMAP Cohort	174	157	120	152	122							
GMAP Entered Employment	115	90	69	63	14							
State %	61%	62%	59%	44%	16%							
Spokane %	66%	57%	58%	41%	11%							

WorkFirst Career Services



Year To Date: Enrollments – 423, Exits – 182



◆ 4 Month Interview ■ 6 Month Interview

Year To Date: 4-Month – 106 6-Month - 49

WorkFirst

Comprehensive Evaluations Scheduled 01/28/08 - 02/29/08

	Jan.	Feb.
Parents Assessed at WorkSource	286	259
Parent Interpretations	282 - 99%	249 - 96%
Recommended Job Search	151 - 53%	127 - 51%
Enrolled In Job Search	184	136

WIA / TAA

**Workforce Investment Act
(WIA)**

**Trade Adjustment Act
(TAA)**

WIA Program

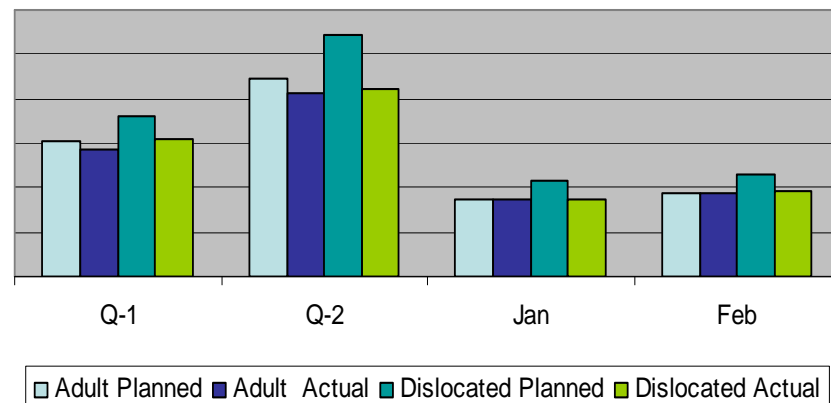
Situation:

- Adult and Dislocated Worker registrations below target.
- Adult Goal year to date –377
- Adult actual year to date –374
- Dislocated Worker goal year to date–462
- Dislocated Worker actual year to date-380

Analysis:

- New integrated partnership
- Different organization policies and procedures
- Increase goals in relation to FTE's
- Staff vacancies
- Training needs
- Internal referral process
- Lack of tools for Employment Services and Veterans staff
- Rapid Response process

PY '07 Total Served



Action Plan:

- **What** –Ongoing work with the Partner/Leadership Team and Operations Team on issues related to integration. Consortium meeting monthly to evaluate partnership, goals and outcomes. Outreach and Marketing for all programs. Developed eight policies including On The Job Training, Individual Training Accounts, Support Services. Developing a procedures manual. Worked with Employment Services to refine referral process developed an at a glance tool for referral process. Participating in Rapid Response events.
- **Who** – Workforce Investment Team – Cami Hanson, WIA Program Operations Manager
- **When** – Effective ongoing

Rapid Response Best Practice

Situation:

Pristina Pines closed its Window Frame Manufacturing business with no notice to its 98 employees

Plan of Action:

- WIA scheduled a special orientation for Pristina Pines Employees.
- A letter of invitation was prepared for mailing.
- Office Manager was provided letter with postage paid envelopes to mail to all employees
- Orientation held at WorkSource, information on WIA, Worker Re-training, Employment Services, Apprenticeship opportunities, Business Solutions, Community Resources
- One on one meeting with a WIA Practitioner.

Analysis:

- Business closed doors no notice unable to put together an onsite Rapid Response
- Started to see one or two at a time inquiring about services
- Needed to get word out to entire group of services available
- An Orientation to services was needed

Pristina Pines WIA Results:

- | | |
|--------------------------|----|
| •Affected by Lay off | 98 |
| •Attended Orientation | 33 |
| •Registered to date | 18 |
| •Employment Pathway (EP) | 7 |
| •EP With OJT Option | 4 |
| •Training Pathway | 7 |

WIA / TAA

WIA Adult Program ~ 2007

(Carry-In:) 139

Total Participants	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Served - Planned	159	193	254	268	299	323	346	377	404	428	448	479
Total Served - Actual	166	190	220	247	270	308	349	374				
	104%	98%	87%	92%	90%	95%	101%	99%				
New Registrants Planned	20	54	115	129	160	184	207	238	265	289	309	340
New Registrants Actual	27	51	81	108	131	169	210	235				
% of plan	135%	94%	70%	84%	82%	92%	101%	99%				
Exits	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Exits Planned	16	44	71	104	146	178	192	221	243	271	294	336
Total Exits Actual	23	46	71	90	100	122	139	161				
% of plan	144%	105%	100%	87%	68%	69%	72%	73%				
Placement Planned	16	44	69	99	137	166	178	205	225	251	271	302
Placement Actual	23	46	70	89	99	121	136	158				
% of plan	144%	105%	101%	90%	72%	73%	76%	77%				
Other Exits Actual	0	0	1	1	1	1	3	3				
Neutral Exits	0	0	0	0	0	0	0	0				
Wage at Placement	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00
Actual	\$11.91	\$11.48	\$11.61	\$11.97	\$12.12	\$11.91	\$11.96	\$12.10				
% of plan	108%	104%	106%	109%	110%	108%	109%	110%				
Expenditures	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$68,973	\$137,946	\$206,919	\$275,892	\$344,865	\$413,838	\$482,811	\$551,784	\$620,757	\$689,730	\$758,703	\$861,899
Actual	\$43,663	\$107,855	\$125,736	\$196,155	\$214,045	\$273,843	\$310,369	\$365,090				
% of plan	63%	78%	61%	71%	62%	66%	64%	66%				

Service Providers: Career Path Services and Employment Security

WIA / TAA

WIA Dislocated Worker Program ~ 2007

(Carry-In:) 171

Total Participants	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Served - Planned	196	234	296	324	366	394	430	462	495	525	559	589
Total Served - Actual	185	205	225	251	275	314	344	380				
	94%	88%	76%	77%	75%	80%	80%	82%				
New Registrants Planned	25	63	125	153	195	223	259	291	324	354	388	418
New Registrants Actual	14	34	54	80	104	143	173	209				
% of plan	56%	54%	43%	52%	53%	64%	67%	72%				
Exits	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Exits Planned	25	70	105	145	192	233	254	281	318	348	378	412
Total Exits Actual	32	65	77	93	111	136	154	164				
% of plan	128%	93%	73%	64%	58%	58%	61%	58%				
Placement Planned	22	64	96	133	177	215	233	257	291	318	345	373
Placement Actual	32	65	77	93	111	136	152	161				
% of plan	145%	102%	80%	70%	63%	63%	65%	63%				
Other Exits Actual	0	0	0	0	0	0	1	2				
Neutral Exits	0	0	0	0	0	0	1	1				
Wage at Placement	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00
Actual	\$15.67	\$15.36	\$15.45	\$15.31	\$15.58	\$15.38	\$15.59	\$15.78				
% of plan	112%	110%	110%	109%	111%	110%	111%	113%				
Expenditures	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$87,277	\$174,554	\$261,831	\$349,108	\$436,385	\$523,662	\$610,939	\$698,216	\$785,493	\$872,770	\$960,047	\$1,059,558
Actual	\$42,408	\$103,928	\$117,028	\$171,141	\$208,802	\$278,102	\$327,838	\$401,581				
% of plan	49%	60%	45%	49%	48%	53%	54%	58%				

WIA / TAA

Workforce Investment Act ~ 2007 Rapid Response Additional Assistance Program

(Carry-In:) 65

Total Participants	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Total Served - Planned	65	67	71	82	85	88	91	94	97
Total Served - Actual	65	75	79	81	81	84	88	88	
	100%	112%	111%	99%	95%	95%	97%	94%	
New Registrants Planned	0	2	6	17	20	23	26	29	32
New Registrants Actual	0	10	14	16	16	19	23	23	
% of plan	N/A	500%	233%	94%	80%	83%	88%	79%	
Exits	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Total Exits Planned	48	51	54	62	65	67	69	71	74
Total Exits Actual	54	63	66	69	69	71	73	75	
% of plan	113%	124%	122%	111%	106%	106%	106%	106%	
Placement Planned	45	48	51	59	61	63	65	66	69
Placement Actual	51	60	63	66	66	68	70	72	
% of plan	113%	125%	124%	112%	108%	108%	108%	109%	
Other Exits Actual	3	3	3	3	3	3	3	3	
Neutral Exits	0	0	0	0	0	0	0	0	
Wage at Placement	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Planned	\$16.00	\$16.00	\$16.00	\$16.00	\$16.00	\$16.00	\$16.00	\$16.00	\$16.00
Actual	\$15.74	\$16.24	\$16.10	\$15.82	\$15.82	\$15.70	\$16.37	\$16.41	
% of plan	98%	102%	101%	99%	99%	98%	102%	103%	
Expenditures	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Planned	\$52,568	\$53,547	\$54,527	\$63,902	\$73,277	\$92,027	\$101,402	\$110,777	\$129,527
Actual	\$67,327	\$65,874	\$71,346	\$81,820	\$87,393	\$88,627	\$95,460	\$95,135	
% of plan	128%	123%	131%	128%	119%	96%	94%	86%	

WIA Youth Program



Next Generation Zone

Situation:

- Exceeding new enrollments/total enrollments plans for February at 104%.
- Only slightly under expended.
- Exits are still not at planned levels but a plan is in place with a revised target.
- Outcome Data indicates that Exits who received only Core or Intensive Services had a wage at placement of \$8.32/hour, while Exits that received Training placed at \$9.29/hour.
- Full utilization of training resources is an essential strategy for higher quality/higher wage exits. Budget modification will be requested to maximize those resources and plan for use is in place.

Analysis:

- Traffic to Next Gen Zone has been picking up, all indications from comparative data provided by Dennis Smith implies a 20-25% increase in the number of youth job seekers coming into WorkSource Spokane since July 1, 2007.
- Review of Business Solutions team member utilization in meeting employment outcomes is essential and ongoing.
- It's all good...

Plan of Action:

- Continue marketing efforts and the mobilization of AmeriCorps*USA youth recruitment and employment specialist to draw older youth traffic.
- Continue WIA Orientation presentations on Mondays.
- Business Solutions Team member and WorkSource Specialists will continue to meet weekly in the NGZ to case manage employment outcomes for selected participants.
- Summer employment opportunities through a weeklong event in April. Summer Jobs Stimulus Act of 2008 would profoundly impact Spokane County.

Persons Responsible: Cami Hanson, Anne Millane

Next Generation Zone

Workforce Investment Act - Youth Program ~ 2007

(Carry-In:) 221

Total Participants	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Served - Planned	250	279	306	336	365	392	421	449	490	532	558	600
Total Served - Actual	236	256	273	317	355	379	439	465				
	94%	92%	89%	94%	97%	97%	104%	104%				
Not Low Income (5% Max)	6	7	10	12	12	12	14	14				
% of Total Served	3%	3%	4%	4%	3%	3%	3%	3%				
New Registrants Planned	29	58	85	115	144	171	200	228	269	311	337	379
New Registrants Actual	15	35	52	96	134	158	218	244				
% of plan	52%	60%	61%	83%	93%	92%	109%	107%				
Exits	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Total Exits Planned	23	48	104	132	145	184	211	258	285	325	358	390
Total Exits (Actuals - Neutrals)	21	32	43	68	80	87	114	139				
% of plan	91%	67%	41%	52%	55%	47%	54%	54%				
Employment Placement Planned	18	35	51	72	77	106	122	138	161	183	208	230
Employment Placement Actual	18	29	38	56	63	69	82	95				
% of plan	100%	83%	75%	78%	82%	65%	67%	69%				
% of Total Exits Employed	86%	91%	88%	82%	0.7875	79%	72%	68%				
Other Positive Exits Planned	3	9	47	52	58	65	73	100	100	112	116	121
Other Positive Exits Actual	3	3	6	7	12	12	21	29				
% of plan	100%	33%	13%	13%	21%	18%	29%	29%				
Non-Positive Exits Planned	2	4	6	8	10	13	16	20	24	30	34	39
Non-Positive Exits Actual	0	0	0	3	3	4	9	13				
Neutral Exits	0	0	1	2	2	2	2	2				
Wage at Placement	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00
Actual	\$9.00	\$9.24	\$9.29	\$9.10	\$9.06	\$9.03	\$9.23	\$9.26				
% of plan	100%	103%	103%	101%	101%	100%	103%	103%				
Expenditures	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
Planned	\$79,225	\$163,140	\$247,055	\$330,970	\$414,885	\$498,800	\$582,715	\$666,630	\$750,545	\$834,460	\$904,375	\$1,037,978
Actual	\$79,361	\$171,772	\$250,364	\$368,021	\$438,701	\$515,220	\$564,920	\$644,158				
% of plan	100%	105%	101%	111%	106%	103%	97%	97%				

Youth Targets

In School Youth – 42%
Out of School Youth – 58%

Younger Youth [14 – 18] – 60%
Older Youth [19-21] – 40%

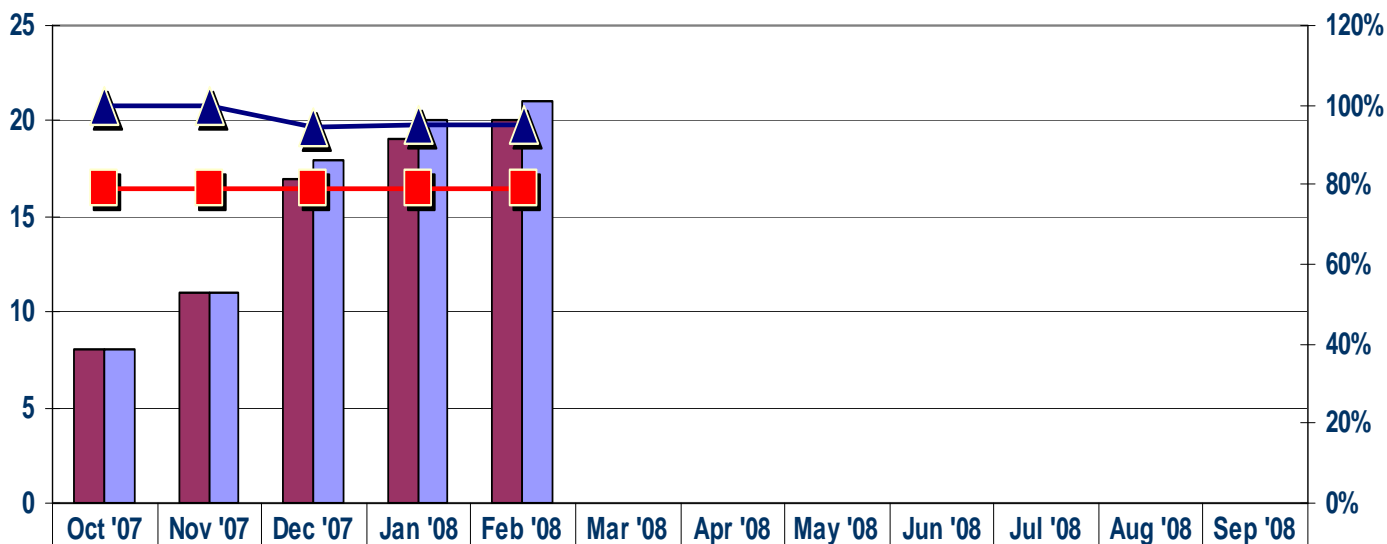
Not Low Income (Max of) – 5%

Service Providers: Career Path Services, Educational Service District 101, Goodwill Industries of the Inland NW

Next Generation Zone

TAA Fiscal '07 Placement Performance 10/01/07 to 09/30/08

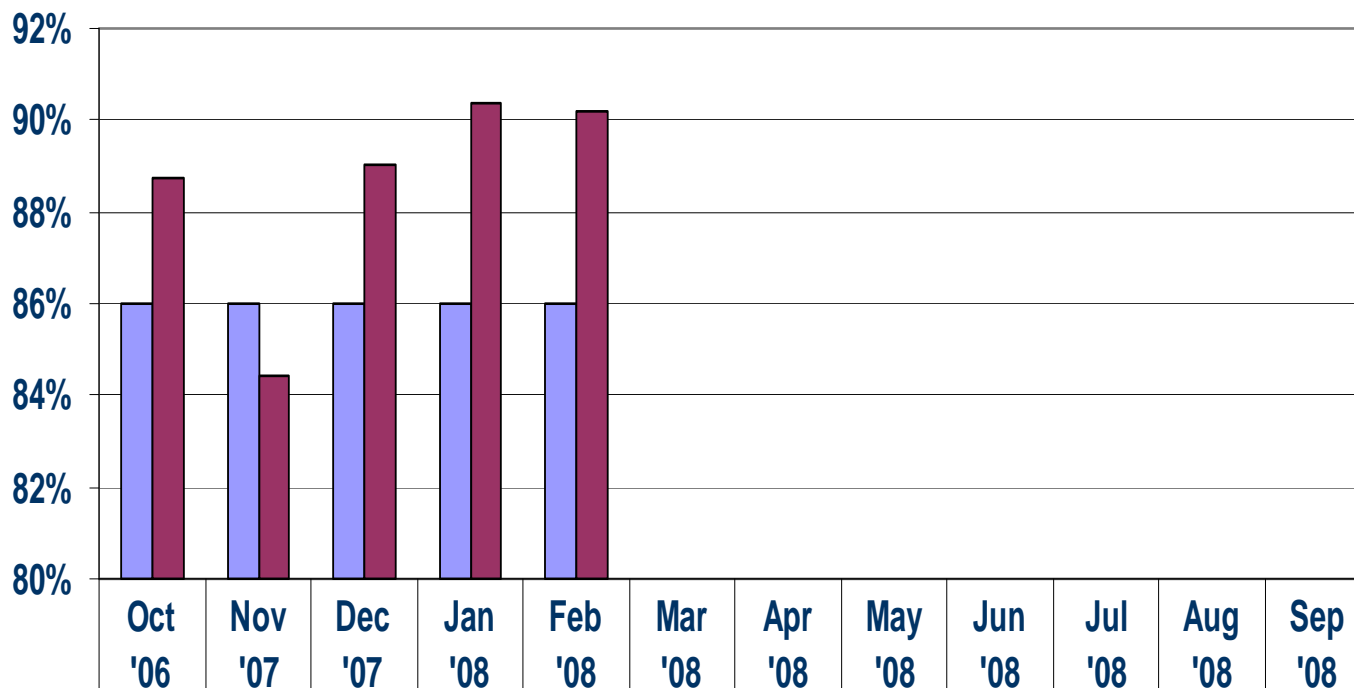
TAA Fiscal '06 Placement Performance 10/01/06 to 9/30/08



Placement	8	11	17	19	20							
Exits	8	11	18	20	21							
Cumulative Percent Placed	100%	100%	94%	95%	95%							
Goal	79%	79%	79%	79%	79%							

Trade Act Assistance

TAA Fiscal '07 Wage Performance 10/01/07 to 09/30/08



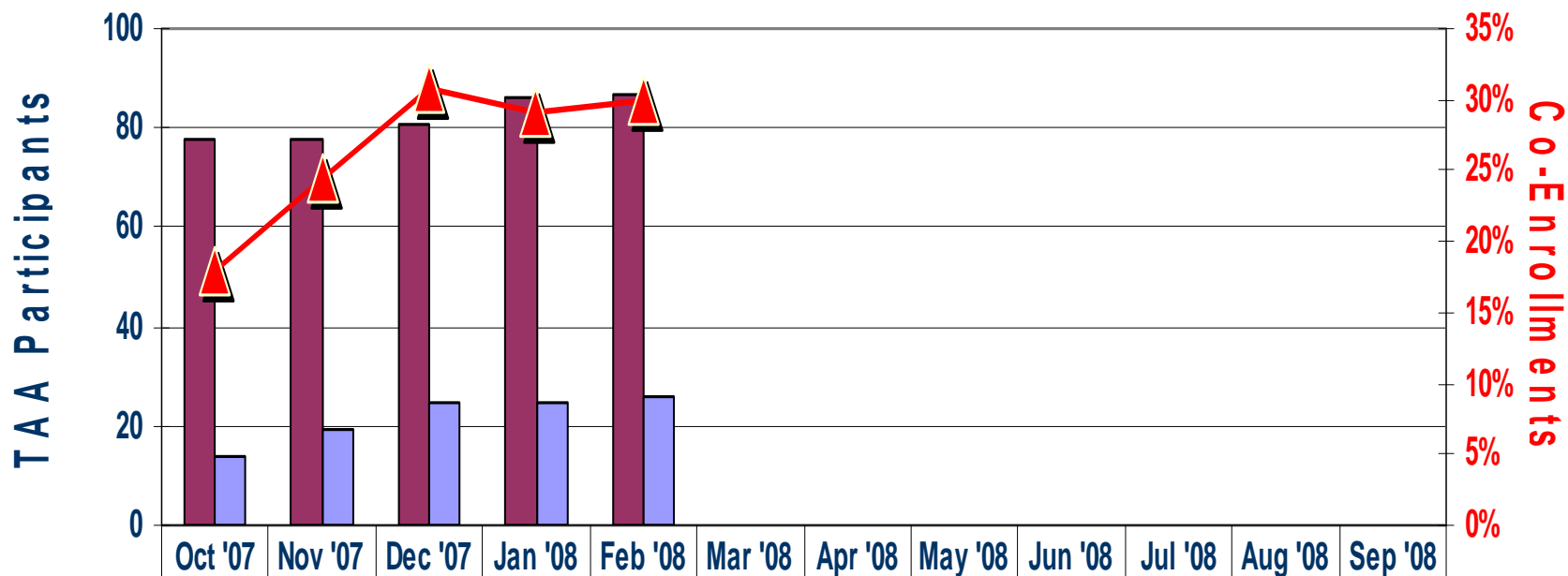
■ Goal

■ Actual Recovery Percentage

Goal	86%	86%	86%	86%	86%							
Actual Recovery Percentage	88.8%	84.5%	89.0%	90.4%	90.2%							

Trade Act Assistance

TAA Fiscal '07 Co-Enrollments With WIA Dislocated Workers 10/01/07 to 09/30/08



	Oct '07	Nov '07	Dec '07	Jan '08	Feb '08	Mar '08	Apr '08	May '08	Jun '08	Jul '08	Aug '08	Sep '08
TAA	78	78	81	86	87							
Co-en	14	19	25	25	26							
% Co-en	18%	24%	31%	29%	30%							

Thank You!