

Everpure Sale

While quantities last, the following Everpure under-sink water systems are on sale:

- Model H-300 - Capacity 500 gallons**
- Model H-54 - Capacity 750 gallons**

Limited quantities available! Take advantage of this great sale while you still can!

**For full details, visit our website, <http://www.foustco.com/> or call us at
1-800-353-6878**



Letter from the President Joe Muchow

As we all try to survive the cold winter, we rely upon clean, fresh air in our homes. Unfortunately, indoor air quality is not near as clean as it should be. So, if you own an E.L. Foust air purifier, odds are it is working overtime this winter to make the air in your home clean.

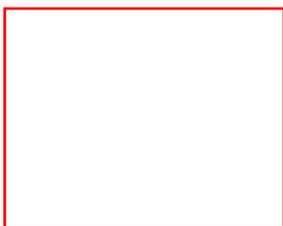
Please keep in mind that the [160R2](#), [160DT](#) and [160AN](#) air purifiers require cartridges that need replacement every six to nine months, depending on use. If you own a [400 Series](#) air purifier, the media tray needs replacement every six to nine months, the pre-filters require replacement every two to three months and the HEPA filter needs replacement every 2-3 years. So, if it is time to replace anything, now is the time to do it to make sure you stay safe and healthy this winter.

We also recommend that you stock up on everything that you need when you place your next order. Often times we have customers who place small orders for things such as [Shurtape](#) and [Dennyfoil](#). We realize that this may be all that you need at the time but if possible we suggest that you order everything that you need at once. This is simply to reduce the increasing shipping costs. They have risen lately due to increases in gas prices and shipping is rather expensive for the purchase of small items. If possible, it is wonderful to combine smaller items with larger ones because it allows for the shipping to be a little bit more reasonable.

Please pay attention to our website as changes are expected in 2006. We look forward to the new year while we continue to enjoy and savor our 31st year of business and hope to continue to help our customers breathe cleaner air, drink cleaner water, and live healthier lives.

FEATURED FACEMASK

The distinct design of the [Viledon Microdon Facemask](#) eliminates the possibility of contaminants entering the breathing zone. This mask is 95% efficient at .3 micron and only functions as a particle control mask. Great for any household projects.



ATTENTION!!!

HELP US TO KEEP COSTS DOWN BY RECYCLING USED CARTRIDGES!

You may be aware of our cartridge refund policy, which is included with each shipment of the [replacement cartridges](#). We feel this is a good recycling program; not only does it help the environment, by not having them thrown in a trash heap, but it also helps to keep our costs down. Plus, there is an added advantage to you because you get a \$10.00 refund for each empty cartridge returned. As we reported in the previous newsletter, steel prices have been increasing and as of now, they have stabilized. However, the steel costs have remained quite high and due to some

There is Still Something in the Air Consumer Reports Article Raises New Concerns About Ionizers By Jim Rosenthal, CAFS and Stevan Brown, CAFS

The May 2005 issue of Consumer Reports presented new concerns about ionizing air cleaners (ionizers). The magazine reported the results of tests they had conducted with 5 ionizers including the Ionic Breeze sold by Sharper Image, the market leader. Other units tested included the Brookstone Pure-Ion, the Ionic Pro, the IonizAir and the Surround Air. All 5 of these devices did a poor job of clearing the air of pollutants such as dust, smoke and pollen. In addition, all 5 of these ionizers produced potentially harmful levels of ozone. When tested in accordance with the UL 867 procedures for ozone emissions from air cleaners, all 5 failed by producing more than 50 parts per billion (ppb) of ozone. The magazine has placed a "Not Recommended" rating on all 5 of these devices.

Ionizers (sometimes called electrostatic precipitators) work by electrically charging airborne particles and trapping them on oppositely charged metal plates. Ozone is a byproduct of this process. Ionizers now account for about 25 percent of the roughly \$410 million spent per year on air cleaners.

The findings are particularly worrisome because about 80 percent of people who buy air cleaners have asthma or allergies, according to the magazine. People with asthma and allergies are especially sensitive to indoor ozone, an irritant that can worsen asthma, deaden the sense of smell, raise sensitivity to allergens such as pollens and mold, and may cause permanent lung damage. "Not only are these devices not effective at cleaning the air, they are being purchased by and for those who are the most susceptible to the negative effects of ozone," said Mark Connelly, Director of Testing at Consumers Union, publisher of Consumer Reports. "Because of the marketing of these devices unsuspecting consumers are using ionizers as if they were creating clean air. For example, if an ionizer were purchased by the parents of an asthmatic child, it is likely that they would place the ionizer close to the child's bed or crib where they would receive the maximum ozone exposure." Said Connelly.

Experts agree that an ozone concentration of more than 80 ppb for 8 hours or longer can cause health problems. However, there are studies that show lower levels of ozone maybe dangerous. For example, a 14- year study of 95 urban areas in the US found a clear link between small increases in ozone and higher death rates. The study which appeared in the November 2004 Journal of the American Medical Association, predicts that a 10 ppb increase in ozone over 8 hours could lead to roughly 3,700 premature deaths per year in some cities.

customers not taking advantage of returning the empty cartridges to us, it may be necessary to raise the deposit charge from \$10.00 to \$15.00. This is a definite possibility if we do not get an immediate response on the returns. If you need any help in locating an authorized DHL shipping center, besides any Office Max location near you, please let us know when you call in your order and we will send you information. You can also go to <http://www.dhl-usa.com/home/home.asp> or call 1-800-Call-DHL for your nearest location.



VISIT OUR LINKS PAGE!

We here at E.L. Foust are always trying to find more and better ways to help you cope with your MCS, allergies or just help you surround yourselves with a cleaner environment. So we have created a "Links" page. This is a page on our website where you can view sites related to topics of your interest. Many of these websites are organizations, information sites, or sites that contain helpful facts and figures that you may want to know. [Click here to view our links page.](#)

The report marks Consumer Reports second criticism in two years of the Ionic Breeze. The first criticism was in October of 2003 where the magazine found the Ionic Breeze "to be quiet but ineffective." Sharper Image sued Consumers Union, the publisher of Consumer Reports, for libel. In November of 2004 U. S. District Judge Maxine Chesney dismissed the lawsuit stating that "Sharper Image had not demonstrated a reasonable probability that any of the challenged statements were false." Sharper Image was ordered to pay attorneys fees for Consumers Union of \$520,000.

Currently, air cleaners need not meet ozone limits - not for the Environmental Protection Agency, which regulates only outdoor air, nor for the Food and Drug Administration, since it does not consider them to be medical devices. No federal agency sets indoor ozone limits for homes. The Consumer Product Safety Commission (CPSC) is reviewing data on all air cleaners that create ozone and is evaluating whether the 50 ppb industry standard is adequate protection for consumers. Dr. Richard Shaughnessy of the University of Tulsa is heading this study for the CPSC. *To continue reading the article* [CLICK HERE](#).

SAD ABOUT SOLUTIONS-4-YOU???

The end has come for the Solutions-4-You line of products and we know just how you feel. Luckily for those of you who loved the Solutions-4-You products, we have something new and maybe even better to offer! **Botanic Gold** is an amazing all purpose cleaner made from 100% all natural ingredients:

deionized water, fatty acids, organic alcohol, folic acid, minerals, enzymes from edible and seed bearing plants. Made from 100% natural ingredients. Seasonal variations in color are expected but DOES NOT affect product's performance.

Botanic Gold is used to clean any washable surface, safely. **Botanic Gold** is non-abrasive, non-caustic, non-combustible, non-corrosive, non-explosive, non-flammable, non-fuming, non-hazardous, non-polluting, and non-toxic. In order to use this product, you need to dilute it based on your cleaning needs. Some popular

QUESTIONS AND ANSWERS

Q: How do I achieve the best possible results with AFM stains?

A: There is nothing worse than not achieving the look that you want in your home. We have found that customers often have difficulty with the application of AFM stains. To achieve a wonderful, smooth appearance, it is recommended that you prep the wood by wiping it with a damp cloth just ahead of the person staining the wood.

uses include cleaning:

cars, babies *and* their toys, sports equipment, bathrooms, carpets, clothes, pets (*B.G. can help get rid of fleas*), people, fruit, hair, jewelry, filters, teeth, wounds, and can even help eliminate sunburn.

Botanic Gold can also help get rid of stains and scents such as:

candle wax, crayon, dirt, fish odor, grass stains, grease, grout, gum, ink, makeup, markers, motor oil, pet odors/stains, rust, and smoke damage.

So don't be afraid to step away from your Solutions-4-You products, we now offer

Botanic Gold!

[Click here](#) to get more information on Botanic Gold!

Q: How do Foust air purifiers compare with other brands?

A: We generally do not make those comparisons as our machines are designed for specific use by chemically sensitive. E.L. Foust Air Purifiers are unique due to their all metal construction, no glues, HEPA's that do not outgas, no ozone, and independent laboratory testing for performance.

PLEASE EMAIL US YOUR QUESTIONS AT sales@foustco.com

Upcoming Conferences

E.L. Foust makes it a priority to attend relevant conferences and trade shows in order to educate consumers and us.

IAOMT (March 9-11, 2006)

Arlington, VA

AAEM (April 27- May 1, 2006)

Kansas City, MO

Chicago Center for Green Technology
(September 16, 2006)

Chicago, IL

5th Annual Illinois Renewable Energy and Sustainable Living Fair
(August 12-13, 2006)

Ogle County Fairgrounds- Oregon, IL

CONTACT INFO.

Tel.: (800) EL - FOUST

Website: <http://www.foustco.com/>

What's New at E.L. Foust

We are always striving to find and provide new products and resources to help meet your needs.

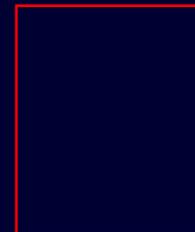
So, look at some of the new products we have to offer:



Botanic Gold All-Purpose Cleaner: Designed to safely clean any washable surface. Product replaces line of Solutions For You.



Soy-Gel: An industrial strength and consumer friendly paint, varnish, and urethane remover made from 100% American grown soybeans.



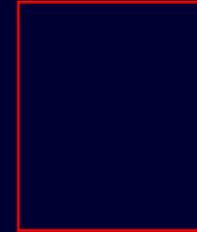
Super Dry Dehumidifier: This compact stainless steel dehumidifier

E-Mail: sales@foustco.com

Location: 754 Industrial Drive Elmhurst, IL 60126

[Click Here For A Map Of Our Location](#)

is a must have for your special dehumidification needs. Can be used in you home, boats, RV's, industrial space, and other special areas.



"Home Safe Home": The ultimate reference, offering more than 400 tips. Including do-it-yourself formulas, and safe products to replace harmful ones.